



## BRING OUT THE BEST IN EACH EMPLOYEE.

*Everything DiSC® Management* is classroom training that uses online pre-work, engaging facilitation with contemporary video, and online follow-up to create a personalized learning experience.

Using the third generation of the DiSC® assessment, a research-validated learning model, participants recognize and understand the styles of the people they manage.

The result is managers who adapt their styles to manage more effectively.

## EVERYTHING DiSC MANAGEMENT FOCUSES ON:

- [Your DiSC Management Style](#)
- [Directing and Delegating](#)
- [Motivation](#)
- [Developing Others](#)
- [Working with Your Manager](#)

Participants learn about their strengths and challenges as managers and how to adapt to meet the needs of the people they manage — making them more effective managers.

## EXCITING FOLLOW-UP TOOLS

### [Everything DiSC Comparison Reports:](#)

Follow-up reports that can be created for any two participants to illustrate their similarities and differences. You can even create reports between *Everything DiSC Management* and *Everything DiSC Workplace®* participants. And participants get unlimited access — at no additional charge.

### [Everything DiSC Facilitator Report:](#)

Provides a composite of your group's DiSC styles and information on how DiSC styles can impact your organization's culture. Includes the names and styles of each participant. Sold separately.

### [Everything DiSC Group Culture Report:](#)

Helps you determine the group's DiSC culture, explore its advantages and disadvantages, discuss its effect on group members, and examine its influence on decision making and risk taking. Sold separately.

## THE PROFILE

**In-depth:** Research-validated online assessment with 26-page management-specific profile helps managers understand themselves, their employees, and their boss.

**Easily Customizable:** Online tailoring makes it easy to remove or rearrange pages, customize the title, or print selected sections.

The profile may be used on its own or with the companion facilitation; sold separately.

## THE FACILITATION

**In-depth:** Six one-hour modules; fully-scripted facilitation with engaging activities and management-focused video.

**Easily Customizable:** Switch out video clips. Modify the PowerPoint®, Leader's Guide, and handouts. Add or delete sections to fit any timeframe.

**Engaging Video:** Contemporary video includes a six-minute introduction to management styles, plus 30 segments featuring real-world, management-specific interactions.



### FACILITATION KIT INCLUDES

- Leader's Guide in MS Word
- PowerPoint with embedded video
- Stand-alone, menu-driven video
- Participant handouts in MS Word
- Templates and images
- Sample *Everything DiSC Management Profile*
- Resource and research sections
- *Everything DiSC Management Interaction Guides*



**UNDERSTANDING. INSIGHT. RESULTS.**

Steve Giles

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